**Tae Hee Kim**

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# CAREER OBJECTIVE

To look for a position in strategic planning or organization knowledge management

# EDUCATION

**Seoul National University, Graduate School of Business *Jan. 2011 - Present*** Candidate for SNU MBA, February 2017  **Seoul, Korea**

Finance Track: Corporate Finance, Investments, and Financial Statement Analysis and Valuation

**Seoul National University, School of Engineering and Applied Science *Aug. 2002***

Bachelor degree in Mechanical Engineering and Applied Mechanics, **Seoul, Korea**

Minors in Mathematics

# Work EXPERIENCES

**SNU Consulting *Jul. 2002 - May 2009*** *Senior Specialist, Consulting Division* **Tokyo, Japan**

* Analyzed operating processes and developed strategic plans to increase profitability of Contact Center agents for major financial company. Reduced operating costs and improved agent profitability from 71% to 93%.
* Developed key stakeholder relationships, design process workflows to communicate metrics on current product performance, future strategies, and potential business opportunities to present to management.
* Created and managed project management plans and documentation for software development.
* Evaluated existing processes, developed strategic initiatives and integrated processes for Customer Care and Customer Relationship Management (CRM) module for a leading telecommunication company.
* Served as primary relationship manager for top 50 external customers; delivered project documents, user guide, and marketing collaterals.

# HONORS AND AWARDS

**Received the 2006 SNU Consulting Award *Sep. 2007***

For an excellent job performance

# EXTRACURRICULAR ACTIVITIES

**International Tech Strategy Business Case Competition *Apr. 2010***

Boston University Graduate School of Management, Boston, MA

**Corporate IB project, Daewoo Securities *Aug. 2009 - Sep. 2009***

Selected as finalist to research and present potential merger and acquisitions opportunities in energy industry

**SNU MBA Student Investment Club *Mar. 2009 - Present***

Active member of university club that meets regularly to present and discuss about securities investments

# PERSONAL

* Languages: fluent in Japanese and English, native Korean
* Computer Skills: professional knowledge of MS-Office, familiar with SAS and SPSS
* Interests: enjoy golfing, swimming